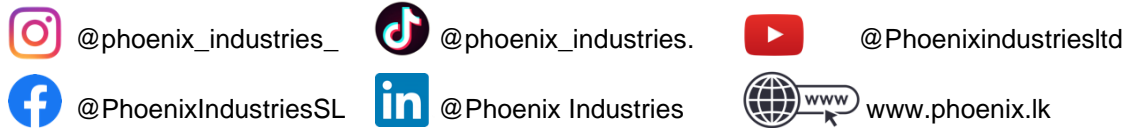


Phoenix Industries – Regional Sales Manger

Imagine what **YOU** could do here! At Phoenix, great ideas have a way of becoming great products, services, and customer experiences very quickly. Bring passion and dedication to your job and there's no telling what you could accomplish.

Company Profile:



The role

As a Regional Sales Manager you will be responsible for a given province where you will have to drive sales, Maintain and motivate your team while grooming people for the next level. Growth, New business & clear focus is required when taking up this role.

Key Responsibilities

- Drive Revenue, Contribution & quantity targets in the allocated area.
- Debtor management.
- Team management & proper area management.
- Drive and ensure Phoenix brand is handled as per brand guidelines in your area.
- Improve current business activities and bring synergy between business segments.

Requirements

- The RIGHT attitude
- Min 8-10 years' experience in field sales, having FMCG experience will be an added advantage.
- Ability to motivate, train and develop team members under you.
- Valid driving license.
- Ability to travel and spend time in the market.
- Knowing to speak **Tamil is a must.**
- Prefer someone from the North or East.
- Age below 35
- Excellent verbal and written communication skills in English & Sinhala.
- Computer Literacy (Excel, Word, PowerPoint & E-mail)

If interested, please send your resume, and cover letter to careers@phoenix.lk

